

SUMA S HOMBAL

CONTACT

7975284543

sumahombal@gmail.com.com

Hubli

PROFILE SUMMARY

- Objective: To obtain a position in the pharmaceutical or healthcare sector where a combination of pharmacy education and entrepreneurial experience in managing retail outlets can contribute to the organization's success.
- Skills: Ability to independently operate and grow business ventures, blending pharmaceutical knowledge with strong customer relations and business acumen.

EDUCATION

2021 - 2025

RAJIV GANDHI UNIVERSITY OF
HEALTH SCIENCE

- Bachelor of Pharmacy
- SGPA: 7.9

WORK EXPERIENCE

Hatsun Agro Ltd Chennai

2018-2021

Retail sales provider RSP

- Role: Authorized Dealer (RSP Franchise Holder)
- Responsibilities included independently owning and operating a retail outlet, managing end-to-end business operations (staffing, sales, inventory, billing, marketing), and ensuring brand compliance and hygiene standards.

Fesnesta

Marketing Manager & Specialist

2016-2018

- Role: Sales Executive
- Responsibilities included promoting and selling window/door products, preparing quotations, managing follow-ups, building client relationships, and developing negotiation and communication skills.

SKILLS

- Entrepreneurial & Business Management Skills
- Retail Operations & Franchise Handling
- Customer Service Excellence
- Leadership & Team Coordination
- Basic Computer Skills (MS Word, Excel, Email)

LANGUAGES

- English: Fluent
- Kannada: Fluent
- Hindi: Fluent
- Tamil: Fluent
- Telugu: Basic

ACCOMPLISHMENTS

- Successfully managed a Hatsun Agro RSP outlet for over 2 years with consistent sales growth.
- Recognized for initiative and independent management of retail operations.
- Balanced entrepreneurial work experience with academic pursuits in pharmacy