

PRASHANT B. CHEMTE

Senior Manager – Supply Chain Management | Indirect Procurement | Strategic Sourcing | CAPEX Procurement

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PROFESSIONAL SUMMARY

Procurement and Supply Chain leader with **18+ years of experience** in Strategic Sourcing, Indirect Procurement, CAPEX Procurement, Vendor Development, Contract Management, and Manufacturing Supply Chain within global manufacturing organizations.

Currently serving as **Regional Commodity Manager – CAPEX at Eaton**, leading procurement for multiple manufacturing plants and managing capital investment projects valued at over **₹29 Crores**. Proven success in delivering multimillion-rupee cost savings, leading cross-functional teams, negotiating complex commercial agreements, and ensuring regulatory compliance while supporting business growth and operational excellence.

Known for driving procurement transformation, supplier performance, risk mitigation, and continuous improvement initiatives in fast-paced manufacturing environments.

CORE COMPETENCIES

- Strategic Sourcing
- Indirect Procurement
- CAPEX Procurement
- Capital Equipment Purchasing
- Commodity Management
- Vendor Development & Supplier Relationship Management
- Contract & Commercial Negotiation
- Tender Management (Techno-Commercial)
- Cost Optimization & Value Engineering
- Procurement Project Management
- Manufacturing Supply Chain
- Maintenance Spare Procurement
- Budget & Spend Management
- Risk Management
- Cross-functional Leadership
- Audit & Regulatory Compliance
- Continuous Improvement
- ISO & Operational Excellence

ORGANISATIONAL DETAILS

Eaton India Pvt. Ltd.

Regional Commodity Manager – CAPEX / Indirect Procurement

May 2017 – Present

Lead indirect procurement and CAPEX sourcing activities for manufacturing plants located at Ahilyanagar, Nashik, and Ranjangaon.

Key Responsibilities

- Lead procurement strategy for capital equipment, utilities, automation, civil infrastructure, electrical systems, maintenance services, and indirect materials.
- Manage end-to-end sourcing lifecycle including RFQ, supplier evaluation, techno-commercial negotiations, contract award, and project execution.
- Partner with Engineering, Manufacturing, Maintenance, Quality, EHS, Finance, and Global Procurement teams.
- Monitor project budgets, procurement milestones, supplier performance, and capital expenditure.

- Ensure compliance with MIDC, MPCB, Factory Inspectorate, Fire Safety, ISO, and corporate governance requirements.
- Support financial audits and capital expenditure reviews.

Major Business Achievements

- Successfully delivered ₹14 Crore manufacturing capacity expansion project.
- Currently leading ₹15 Crore CAPEX expansion program.
- Increased manufacturing capacity by approximately 30%.
- Delivered annual procurement savings ranging from ₹20 Lakhs to ₹55 Lakhs through sourcing, supplier development, and commercial negotiations.
- Led procurement for automation, material handling improvements, utilities, assembly line upgrades, and infrastructure modernization.
- Successfully managed financial, internal control, and capital expenditure audits with positive outcomes.
- Built high-performing supplier partnerships supporting quality, delivery, and cost objectives.

Major Projects

Manufacturing Capacity Expansion

- Procurement of production equipment
- Utility systems
- Infrastructure development
- Civil construction
- Material handling systems

Fire Protection Infrastructure

- Led procurement of complete fire hydrant system.
- Coordinated consultants, architects, contractors, and statutory authorities.
- Managed complete tendering and contractor selection process.

Plant Modernization

- Quality equipment procurement
- Maintenance spare sourcing
- Safety improvement initiatives
- Continuous improvement projects in cost saving.

Eaton India Pvt. Ltd.

Senior Buyer – Indirect Procurement

January 2015 – April 2017

- Managed procurement of indirect materials and maintenance services.
- Negotiated commercial agreements with suppliers.
- Supported plant expansion initiatives.
- Improved Days Payable Outstanding (DPO).
- Managed CAPEX procurement activities.
- Coordinated project cost tracking and management reporting.

Eaton India Pvt. Ltd.

Assistant – Supply Chain Management

January 2010 – December 2014

- Planned and executed procurement for manufacturing projects.
- Prepared CAPEX proposals for APAC approvals.
- Managed procurement budgets and expenditure.
- Coordinated sourcing of equipment, quality instruments, infrastructure, and safety systems.

KOEL – Eaton (EOU Plant)

SCM / Stores Executive

February 2007 – December 2009

- Managed stores and indirect procurement.
- Improved inventory management and material flow.
- Supported implementation of Just-in-Time practices.
- Participated in productivity improvement projects.

Kirloskar Oil Engines Ltd.
Graduate Trainee
August 2006 – January 2007

- Rotational assignments across Production, Quality, Stores, and Supply Chain.
 - Supported inventory management and procurement operations.
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SELECTED ACHIEVEMENTS

- 18+ years in Procurement & Supply Chain Management.
- Managed CAPEX portfolio exceeding ₹29 Crores.
- Delivered recurring annual cost savings of ₹20–55 Lakhs.
- Supported manufacturing capacity increase of approximately 30%.
- Led strategic sourcing for multiple manufacturing plants.
- Extensive experience in commercial negotiations and supplier development.
- Successfully managed procurement audits and regulatory compliance.
- Recipient of VP APAC Appreciation Award.

TECHNICAL SKILLS

- SAP
- Microsoft Excel
- Microsoft PowerPoint
- Microsoft Office
- Procurement Analytics
- Vendor Evaluation
- RFQ / RFP Management
- Cost Analysis
- Spend Management

ACADEMIC QUALIFICATIONS

MBA – Production & Materials Management
Savitribai Phule Pune University | 2011

B.Sc. – Computer Science
Savitribai Phule Pune University | 2006

PERSONAL DOSSIER

Address : 'VARAD', Plot No.71, Manolila Nagar, Bolhegaon Road, Nagpur, Ahilyanagar 414111

Passport no : T4399633 Valid up to 07/05/2029

Date of Birth: 2nd Jun 1983

Notic Period : 2 months